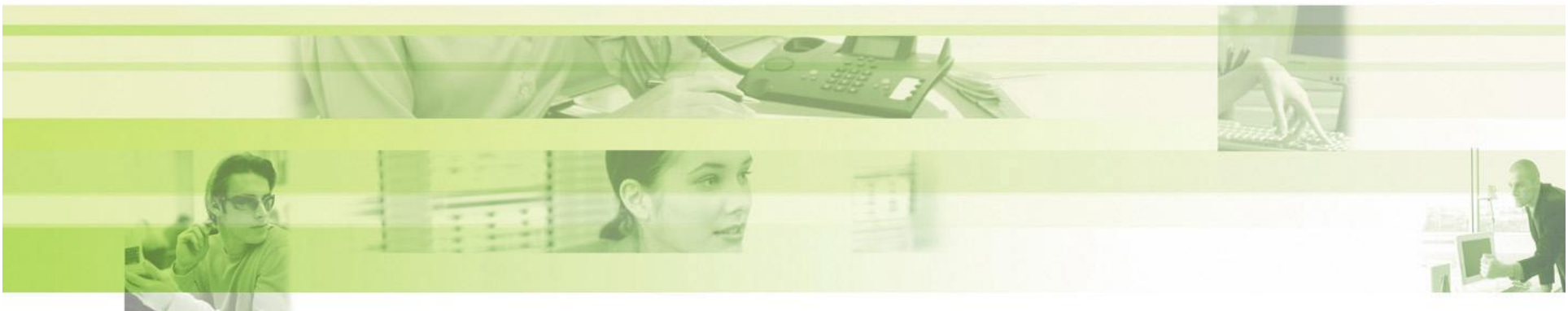


Telekom Austria Results of the Financial Year 2001

April 9, 2002



Disclaimer

This presentation contains certain forward-looking statements. Actual results may differ materially from those projected or implied in such forward-looking statements. Forward-looking information involves risks and uncertainties that could significantly affect expected results. These risks and uncertainties are discussed in Telekom Austria's SEC filings, including, but not limited to, Telekom Austria's Form 6-K containing the relevant press release and certain sections of the Company's Annual Report on Form 20-F.

Agenda

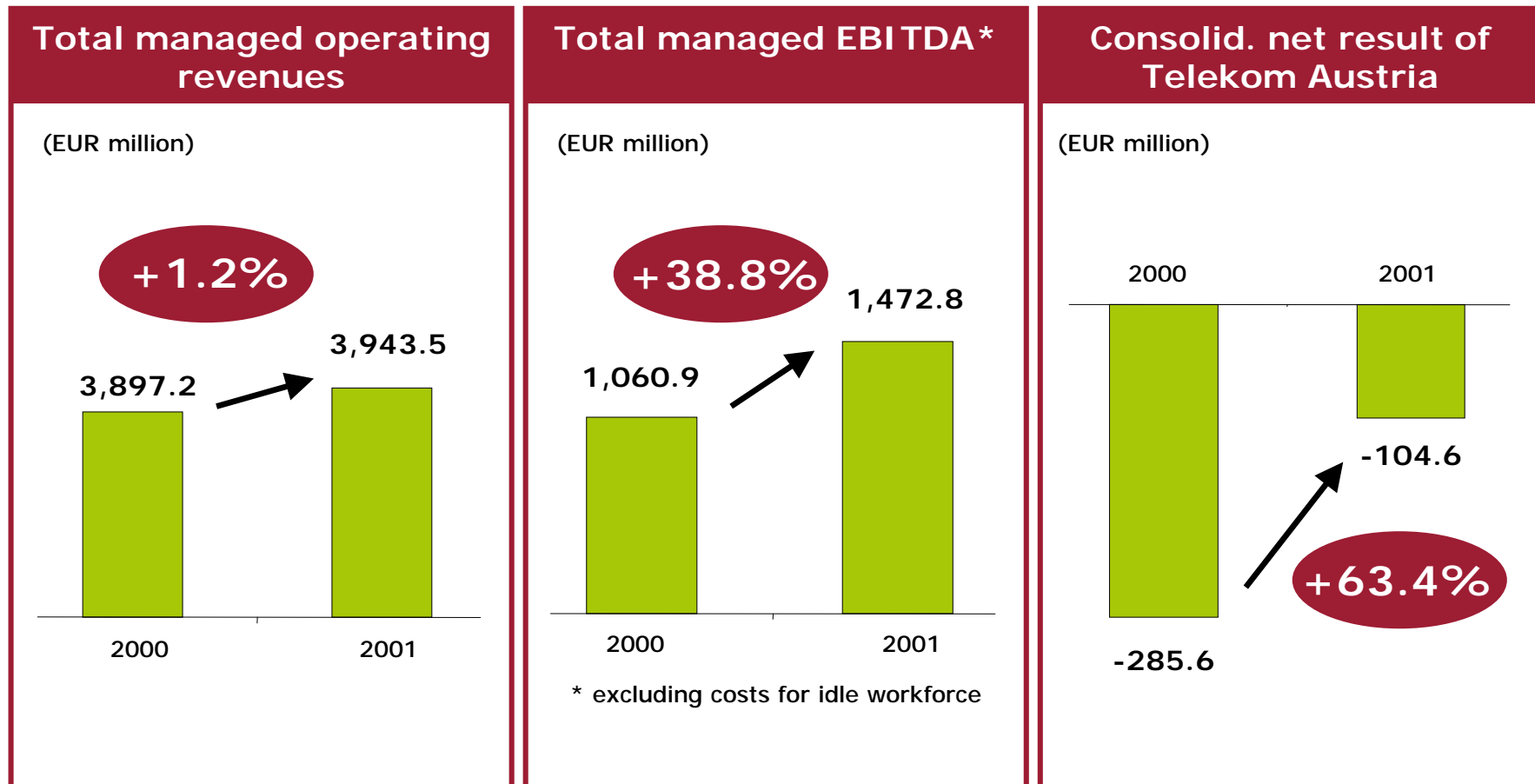
- Group overview
- Operational highlights
 - Wireline
 - Wireless
- Financial overview
- Outlook

Group Overview

Telekom Austria Group 2001

- | Substantial improvement of operating group results
- | Successful staff reduction and stabilization of market share losses in the fixed line segment
- | Mobile profitability rises in Austria and Croatia; clear trend improvement in Slovenia since acquisition
- | Data communications earnings benefit from focus on solution business
- | Customer growth and strong demand help to achieve positive Internet EBITDA in Q4 2001

Telekom Austria Group Results 2001



Operational Highlights

Operational Highlights: Wireline

| Fixed Line:

- | Staff reduction faster than planned; 2,700 fewer personnel at January 1, 2002, compared to December 31, 1999
- | New tariff packages and marketing steps reduce market share losses
- | Recurring opex, excl. depreciation charges, fall by 13.3%

| Data Communications:

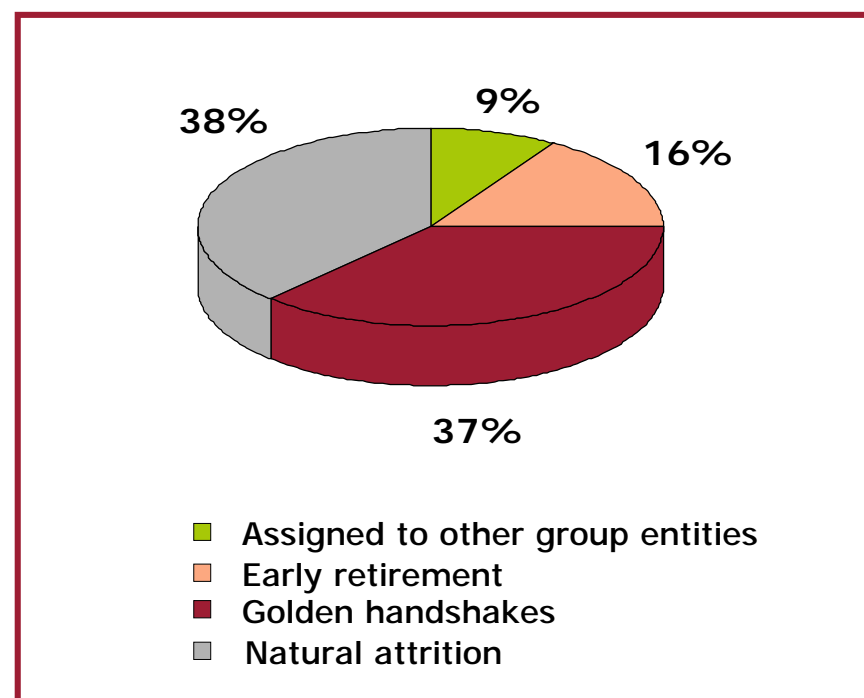
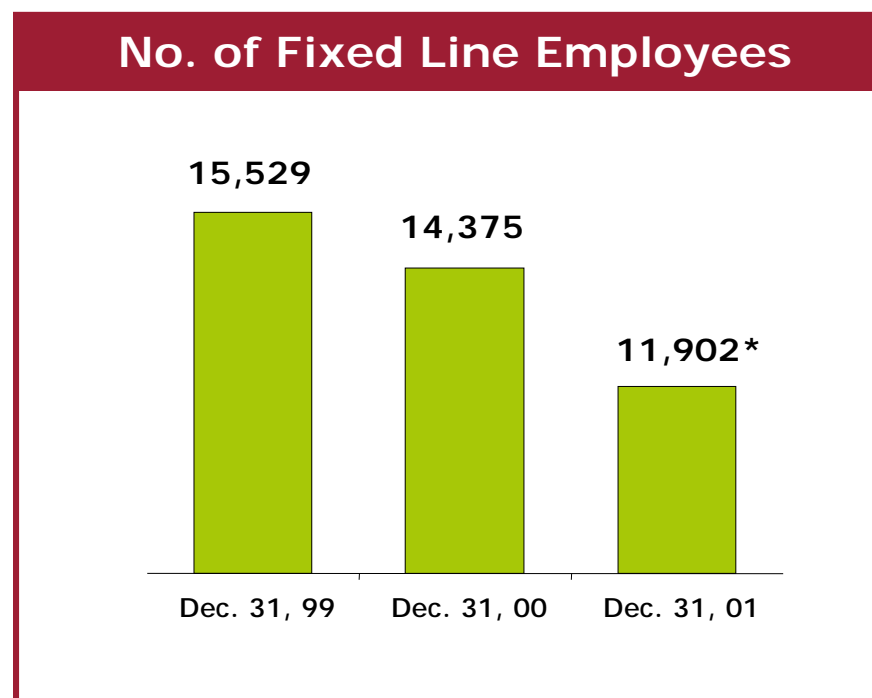
- | Re-directioning and integration with fixed line key accounts launched
- | Migration to solution provider

| Internet:

- | Successful expansion of market position in Austria
- | Focus on portal and content

Personnel Reduction Ahead of Schedule

- More than half of five-year headcount reduction target achieved after only 15 months
- Headcount reduced by 2,696 persons through January 1, 2002
- Favorable composition of reduction: more natural attrition, less outsourcing



*including #273 of idle workforce

Reduction of Market Share Losses

- | Focused marketing campaign in the voice business based on operating customer segmentation and churn analysis
- | Tightening of market communication through clear messages
- | Extensive development of existing ADSL potential through promotion campaigns

TikTak Tariffs are Competitive

Comparison based on TikTak privat

in cents/ min.	TikTak		UTA	tele2	tele.ring
	local	natio- nal			
Peak	5.6	6.7	5.6	5.0	5.4
Off-Peak	2.0	3.0	2.4	2.1	2.3

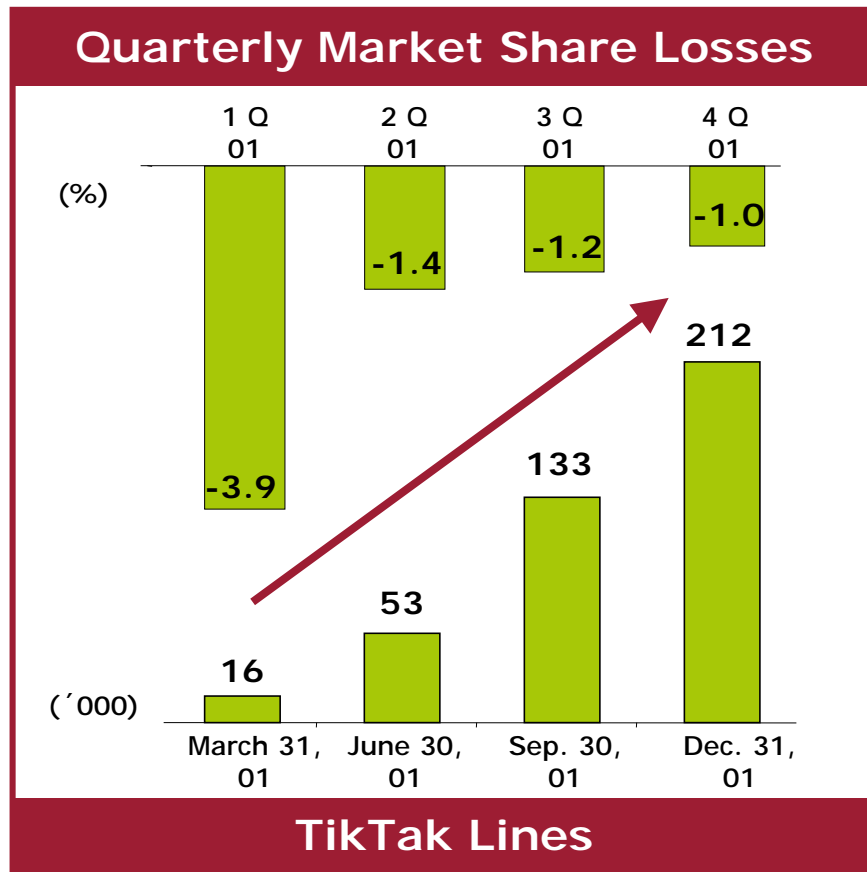
- | Additional features
 - | Best friend
 - | 60 free minutes
 - | Attractive online minutes and international destinations

- | No regulatory delays

Independent tariff consumer comparison on popular Austrian website, January 2002

The screenshot shows a table of tariffs with columns: Vorwahl, Preis (Cent/Min), Anbieter, Tarif, Service-art, Zugang, Verfügbar, and Taklung. The 'TikTak Privat' tariff is circled in red. A green callout box points to it with the text: "With 2 cents/Min in the local zone Telekom Austria offers the most attractive tariff".

Quarterly Market Share Losses in 2001



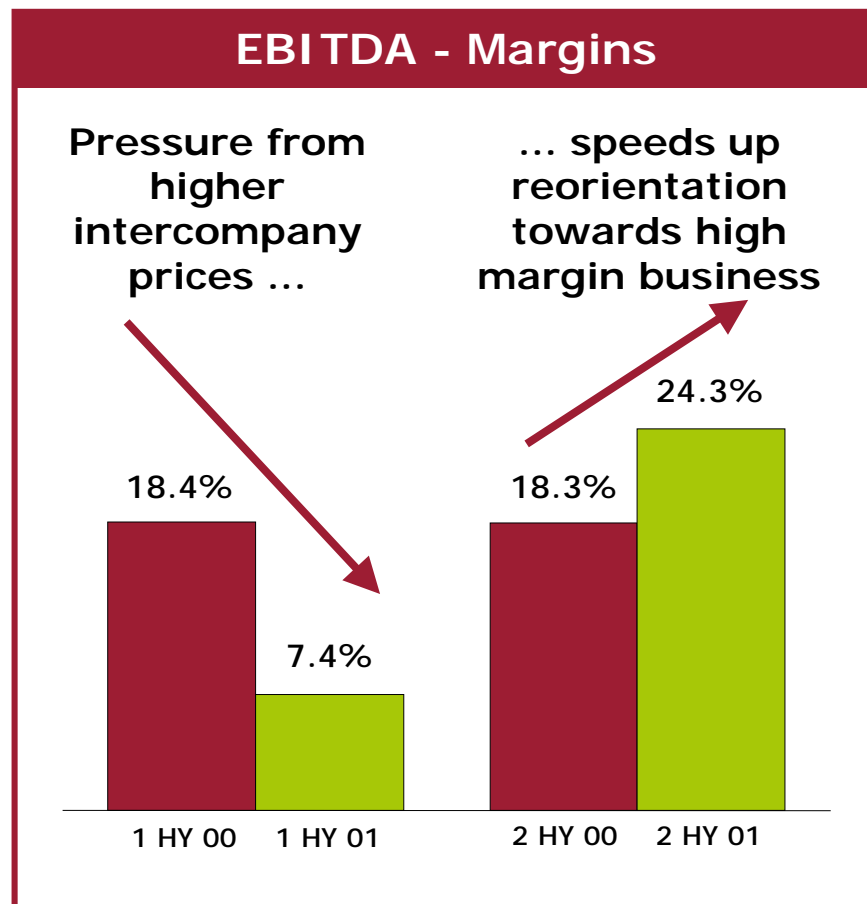
- Successful placement of second-based tariff packages
- Improved customer intelligence to address most valuable segments
- Modular approach to focus on customer needs
- TikTak lines reach 20% of December voice volumes
- Substantial number of win backs amongst SME and large customers

Note: Voice market shares including internet dial-up traffic

12

▶ 2001 ▶ 2002 ▶ 2003 ▶ 2004 ▶ 2005 ▶ 2006 ▶ 2007 ▶ 2008

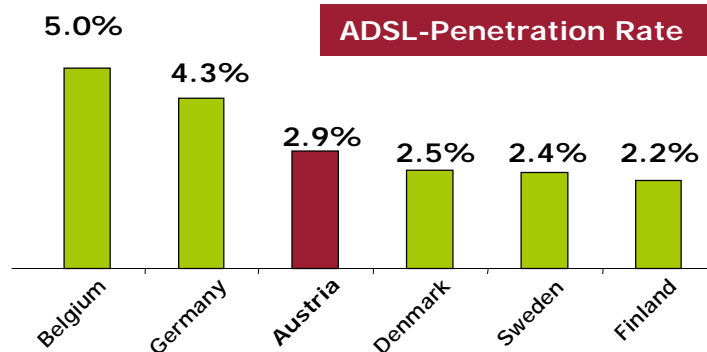
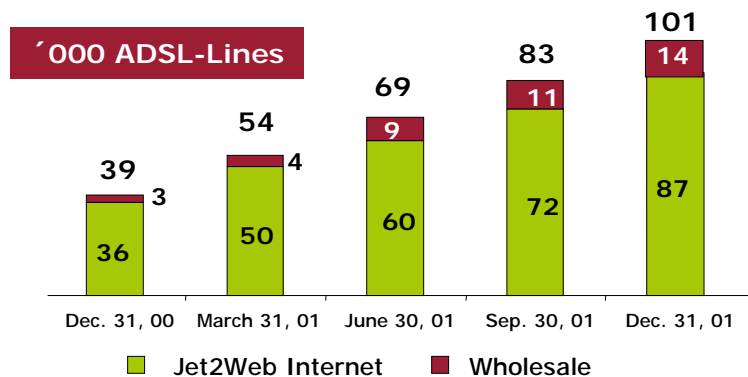
Data Communications - EBITDA Margins



- Respositioned as Telekom Austria's solution provider of large corporate accounts
- Higher intercompany prices from fixed line business segment
- Cost cutting (9% reduction of staff) speeds up margin improvement
- 58% market share, supplier to almost all Austria's top companies
- Integration with fixed line key account management started

Front Runner in Broadband

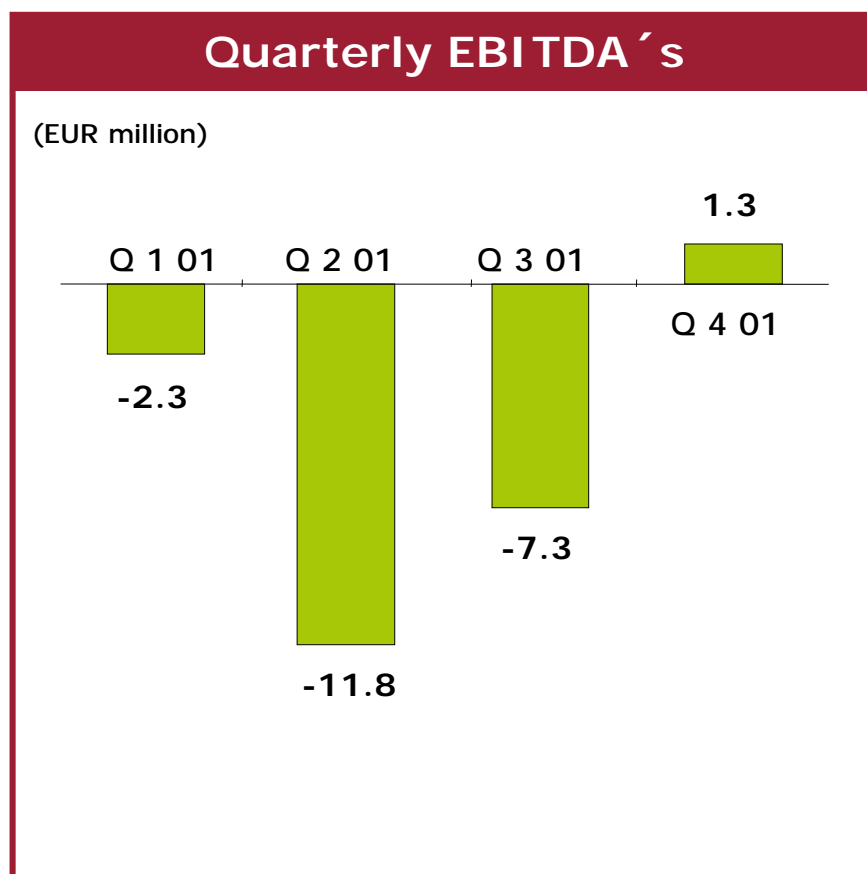
ADSL-Lines and ADSL-Penetration



Source: ECTA LLU Scorecard; January 2002

- Telekom Austria in top league of European broadband expansion
- 100,600 lines reached even before acceleration of marketing of ADSL lines in 2002
- Expansion of geographical reach from 3 km to 4km - 80% household coverage in Austria
- New product package with 4Gb download limit for 49EUR per month
- Jet2Web Stream enlarges broadband footprint in Central Europe

Internet - First Positive EBITDA in Q4 01



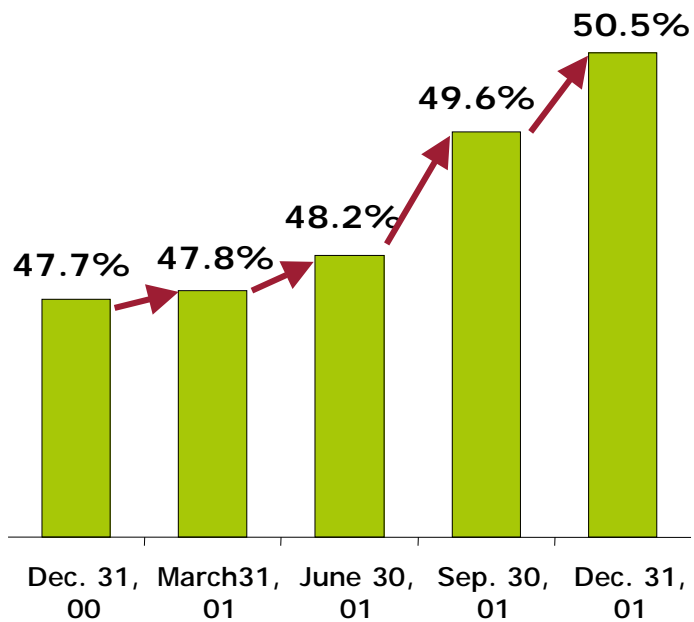
- Strong demand and tight grip on cost leads to positive EBITDA in Q4 2001
- Austrian customer figure rises by 127% to 666,400
- Cooperation with SAP and HP to address the business market
- Czech On Line expands into full service business for commercial customers, customers figure rises by 26 % to 238,000

Operational Highlights: Wireless

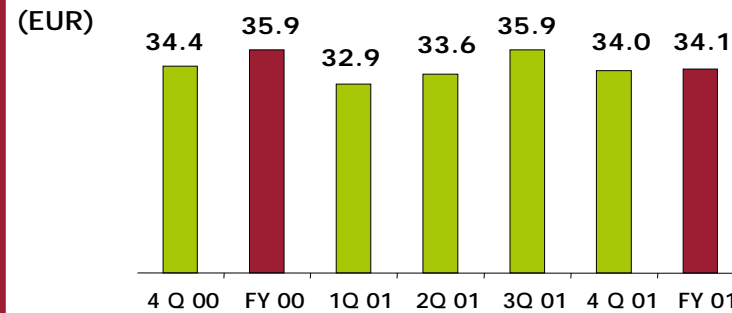
- Austrian business profits from growth in the most profitable customer segments
- Decline in customer acquisition costs exceeds increase in retention costs
- Expansion into mobile data applications
- Strong customer growth and rising profitability in Croatia
- Si.mobil doubles subscriber base in Slovenia

Wireless Profit Drivers in Austria

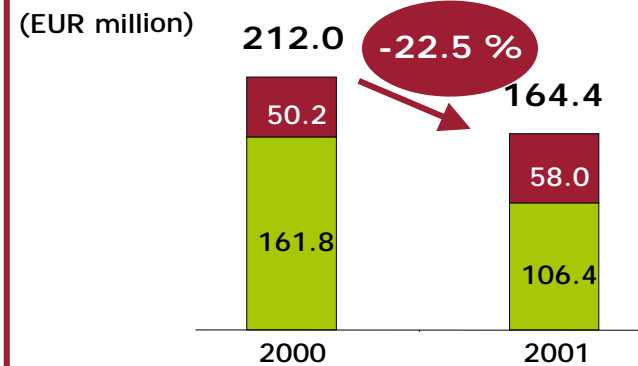
Share of Contract Subscribers



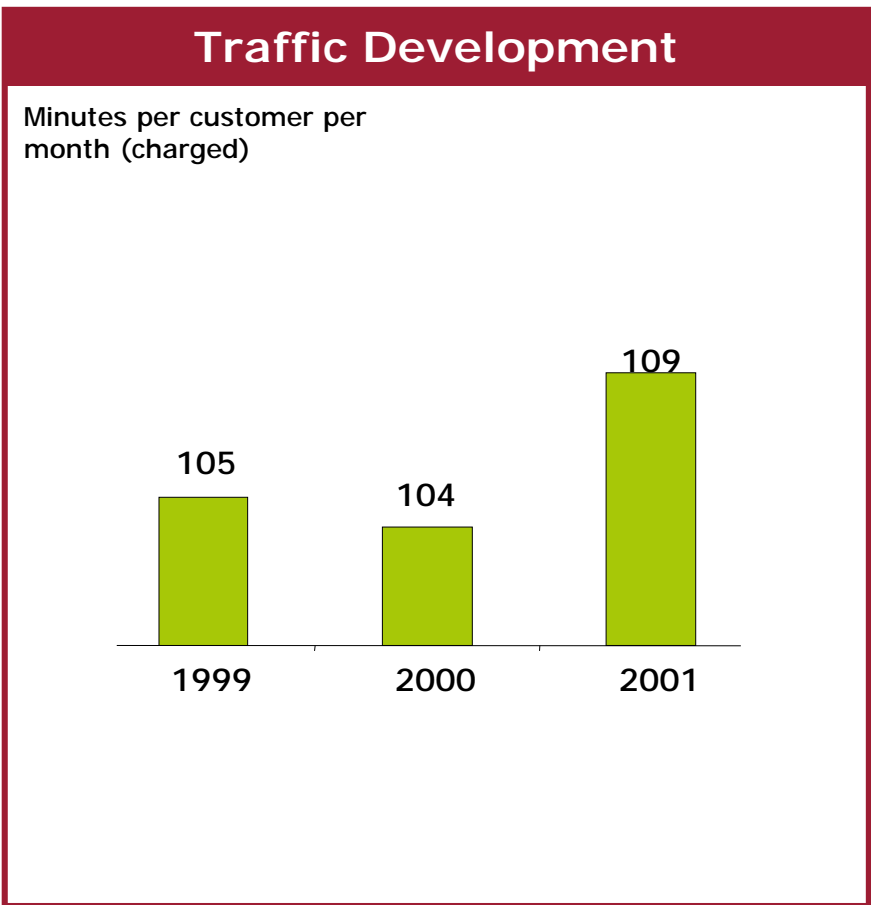
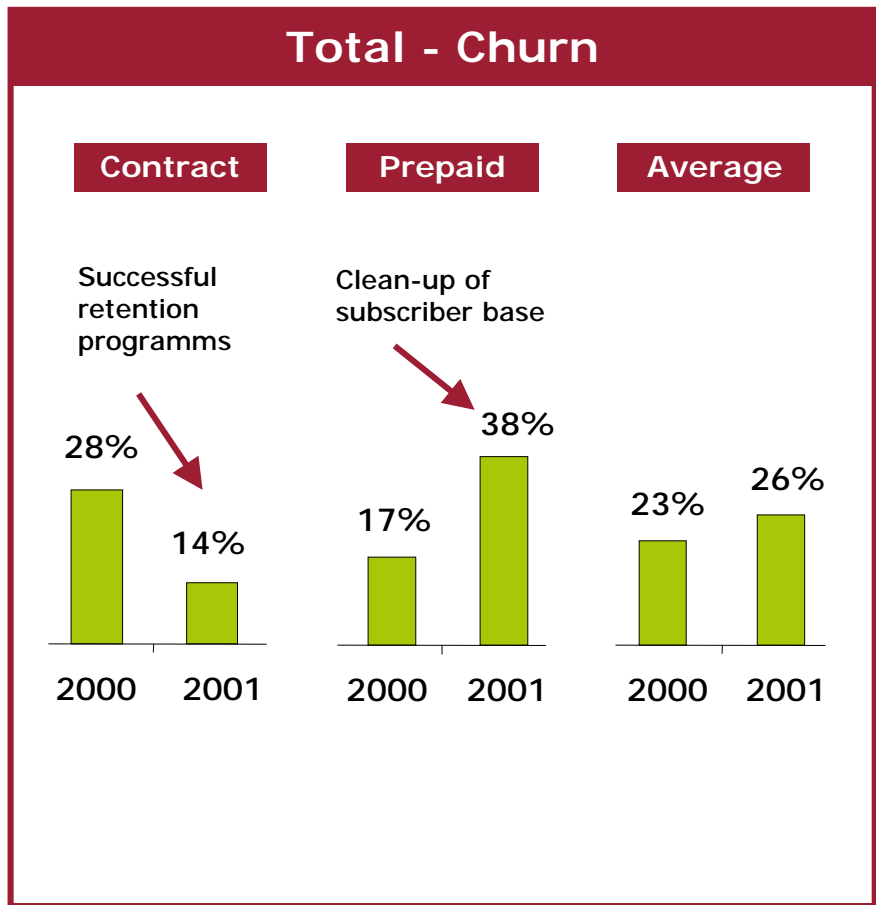
ARPU's



SRC and SAC

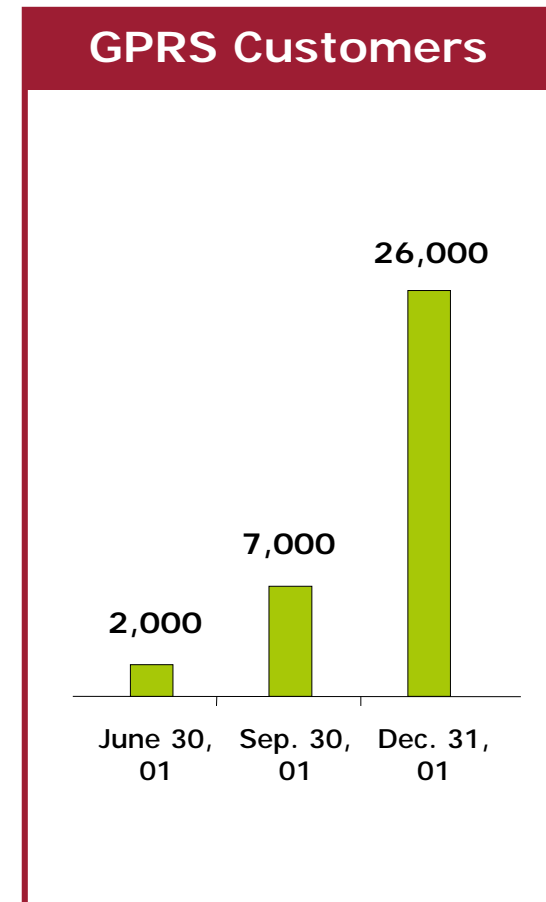


Mobilkom Austria - Market Data



Innovation Leader in Mobile Data

- Data revenues in % of airtime revenues: 9.7 %
- No. of SMS rises by 25% 4Q 01 compared to 4Q 00
- GPRS
 - Growth starts in Q4 with the availability of handsets, 26,000 subscribers at YE 01
 - Average usage: 5MB per user per month, ARPU uplift: about 3.5 EUR
 - GPRS roaming between Austria, Croatia, Slovenia and Liechtenstein
- Acquisition of 49% stake in paybox Austria
- Establishment of A1 bank to support mobile payment
- UMTS
 - Nortel and Ericsson deliver network in parallel
 - Up to 1,000 base stations by the end of 2002
 - Smart launch in 2H 2002 expected, with applications already available



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▶2001

▶2002

▶2003

▶2004

▶2005

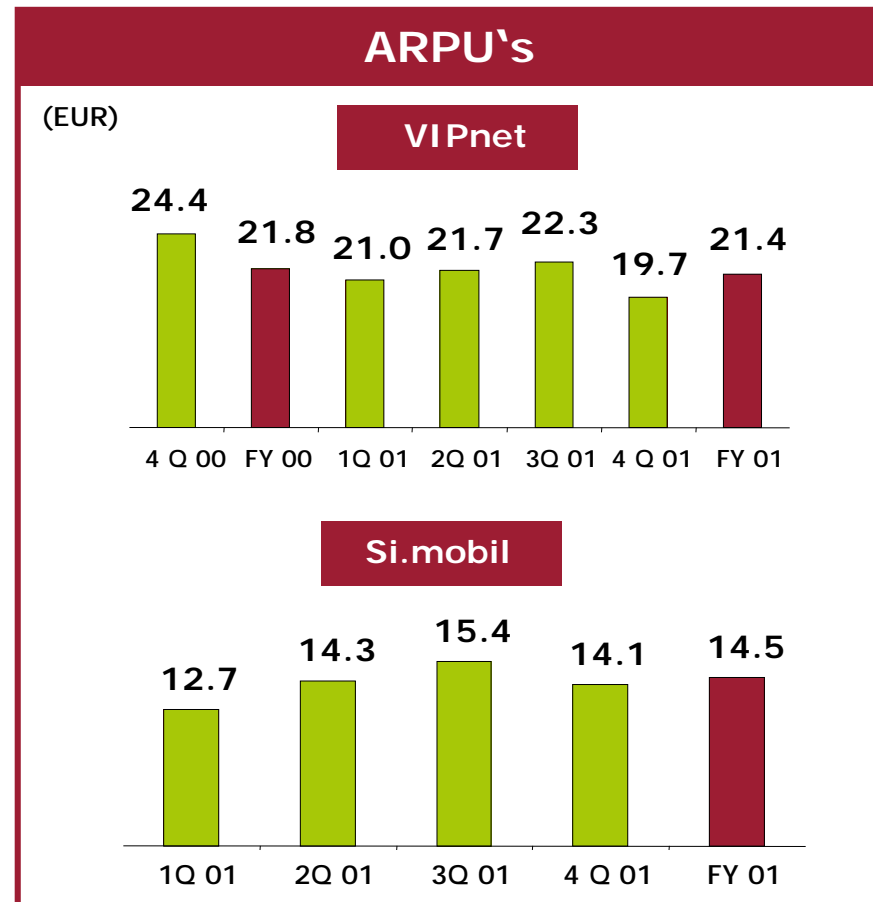
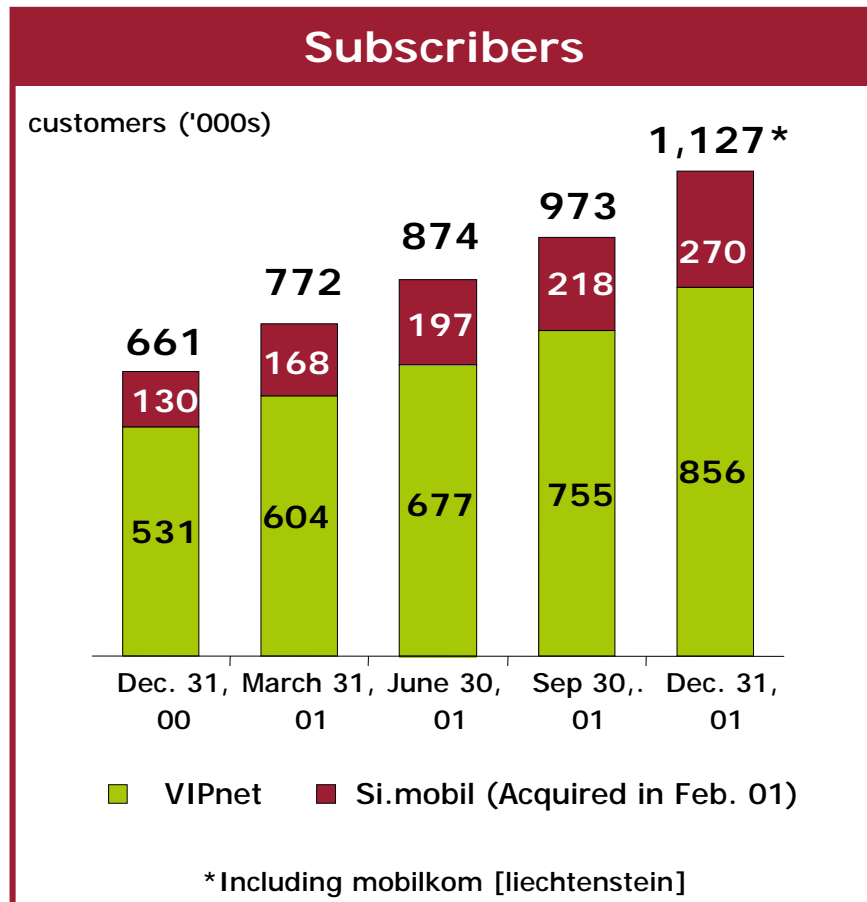
▶2006

▶2007

▶2008

Telekom Austria Group

International Mobile



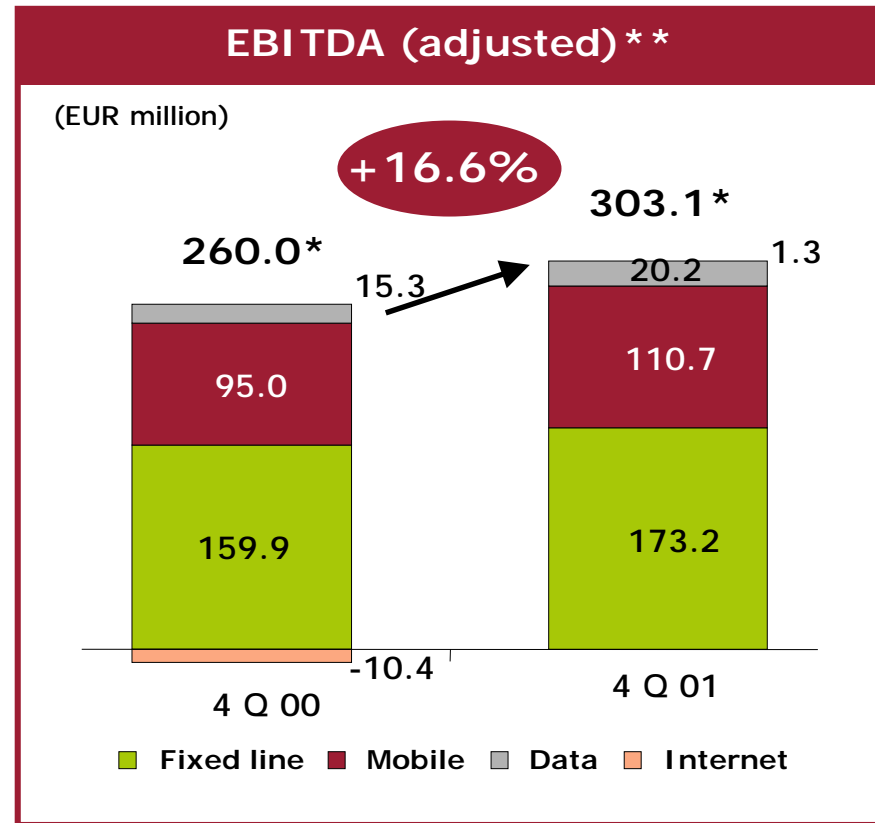
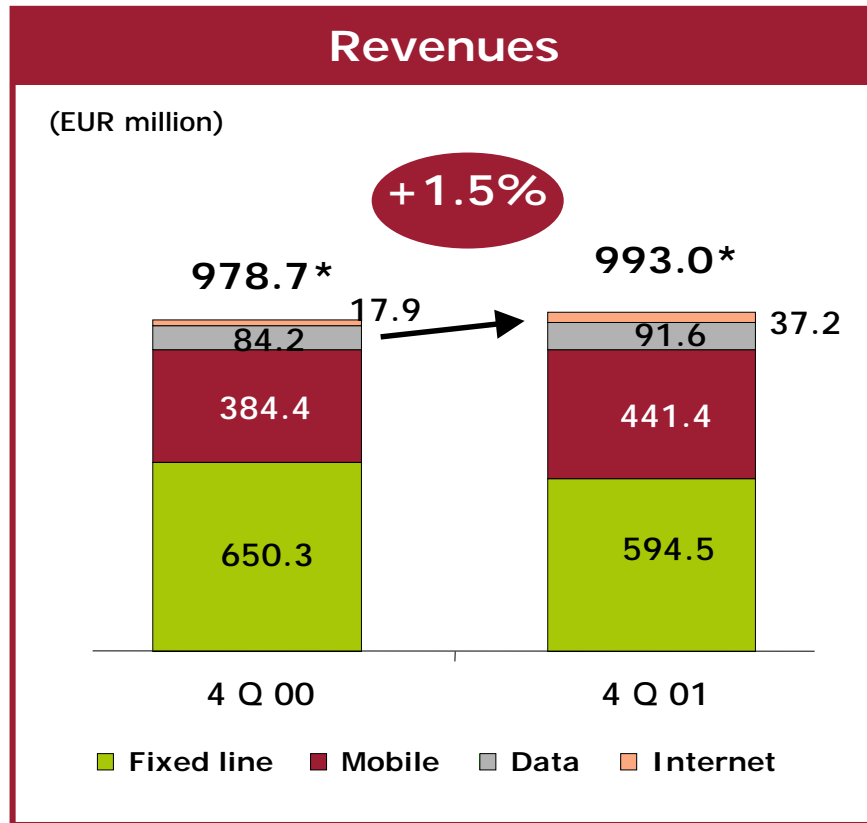
Financial Overview

Telekom Austria Group Figures

(EUR million)	4 Q 01	4 Q 00	% change	FY 01	FY 00	% change
Total managed operating revenues	993.0	978.7	1.5%	3,943.5	3,897.2	1.2%
Operat. results excl idle workforce costs:						
Total managed EBITDA	309.2	213.8	44.6%	1,472.8	1,060.9	38.8%
<i>Total managed EBITDA (adjusted) *</i>	303.1	260.0	16.6%	1,470.4	1,314.1	11.9%
Total managed EBIT	-141.2	-79.7	76.9%	156.0	-29.4	-
<i>Total managed EBIT (adjusted) *</i>	-147.3	-33.5	338.2%	153.6	223.8	-31.4%
Costs for idle workforce	13.1	7.3	-	49.9	7.6	-
Consolid. net loss of Telekom Austria, with Mobilkom at-equity	-120.7	-164.6	26.7%	-104.6	-285.6	63.4%
EPS	-	-	-	-0.21	-0.57	63.4%
Capex	359.4	263.1	36.6%	812.2	917.7	-11.5%
* Adjusted for early retirement costs	-6.1	46.2	-	-2.4	253.2	-

EBIT is defined as operating income plus costs for idle workforce, EBITDA as EBIT plus charges for depreciation and amortization.

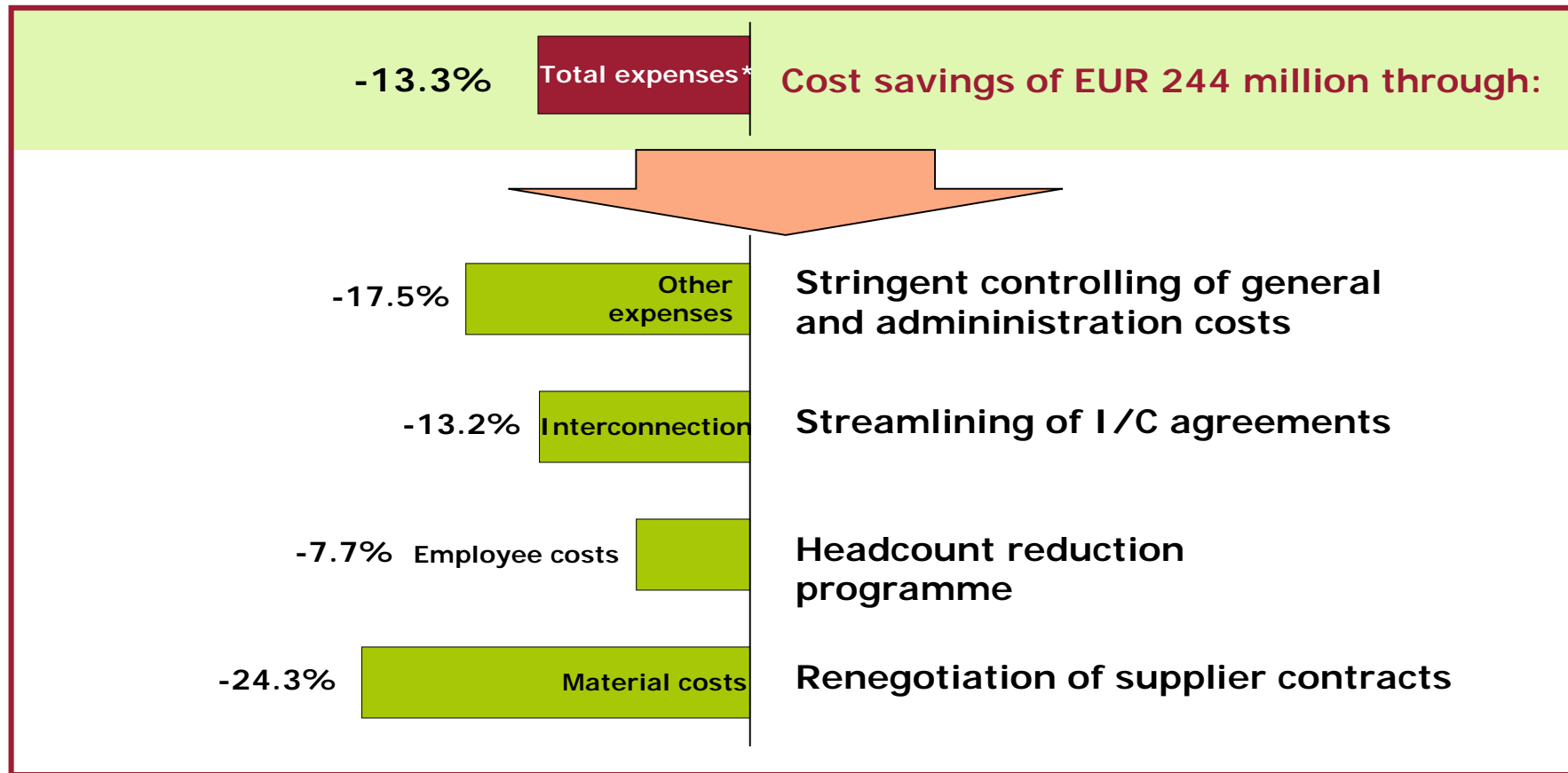
Business Segments - 4 Q Revenues & EBITDA



*Total managed group figures

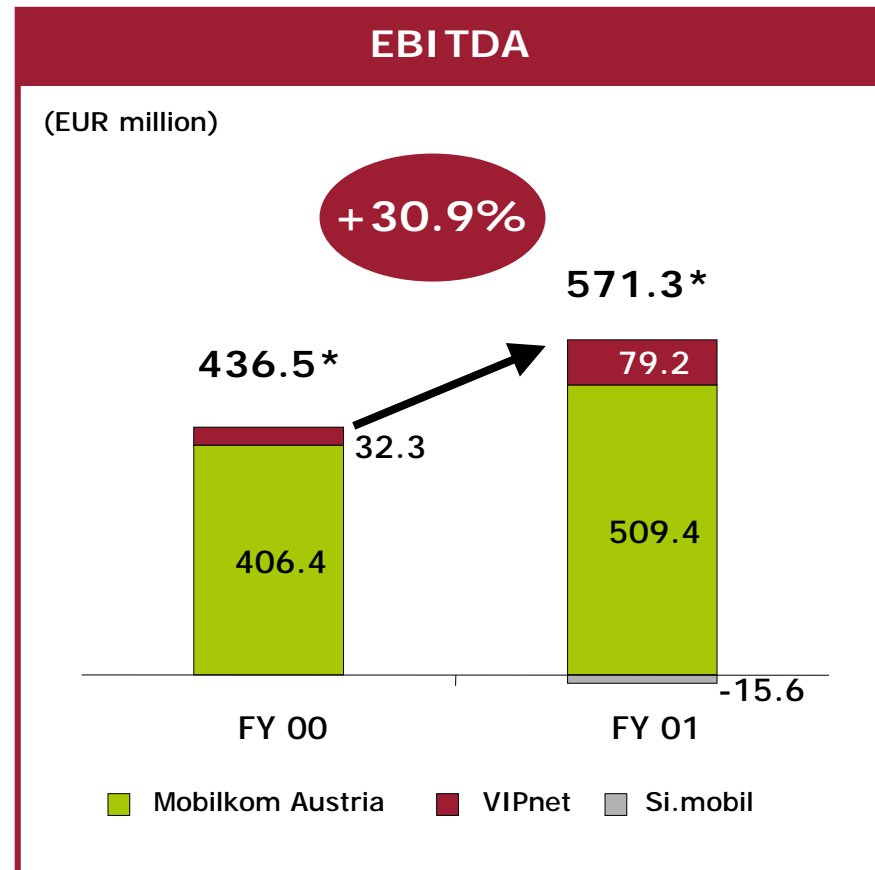
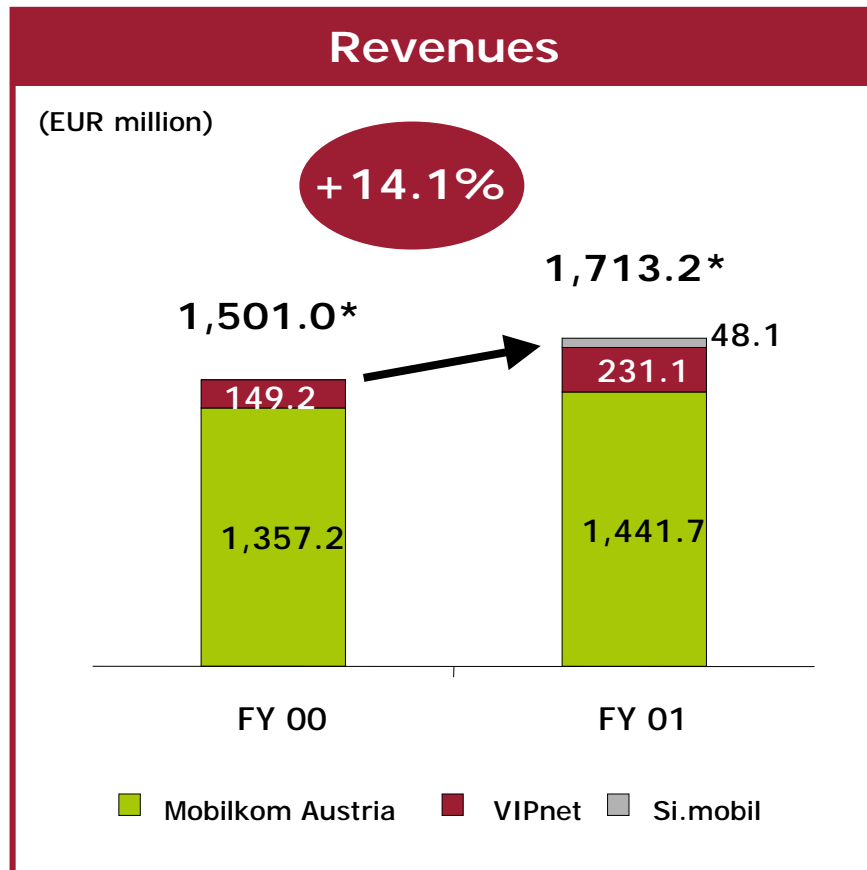
** excluding idle workforce and early retirement costs

Steps to Achieve Leaner Operations



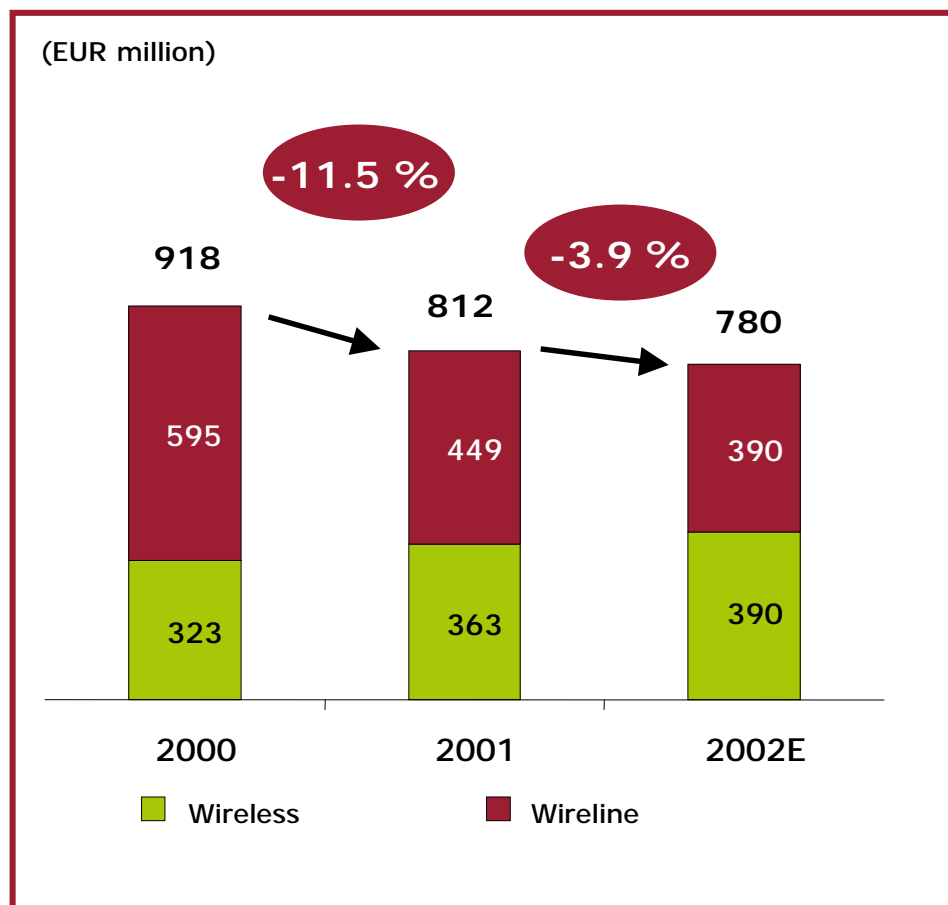
* excluding costs for idle workforce and early retirement costs, without depreciation and amortisation

Wireless - Geographic Breakdown FY



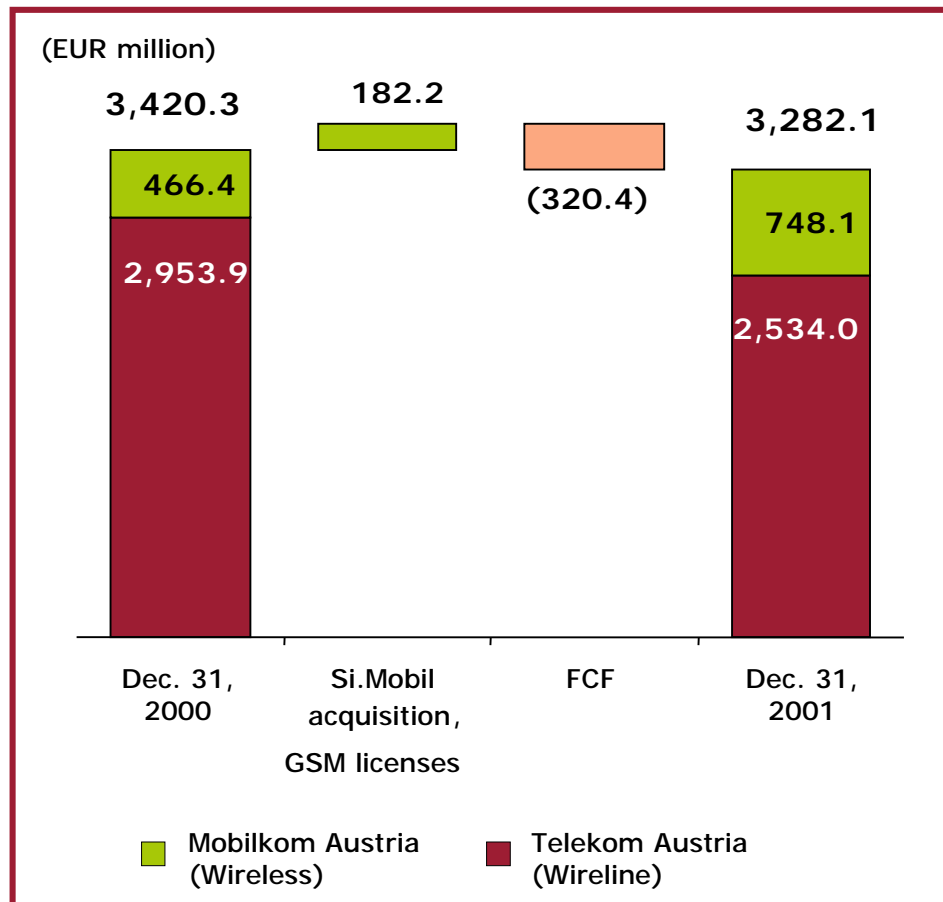
* Total consolidated numbers

CAPEX - Telekom Austria Group



- Wireline capex falls by 24% with continuing change of focus
- Broadband capex in fixed line rises from 42% to 53%
- 37% of mobile capex for international operations
- UMTS rollout started, minor capex in 2001, appr. EUR 100million in 2002
- Target capex/sales ratio: < 15%

Net Debt - Telekom Austria Group



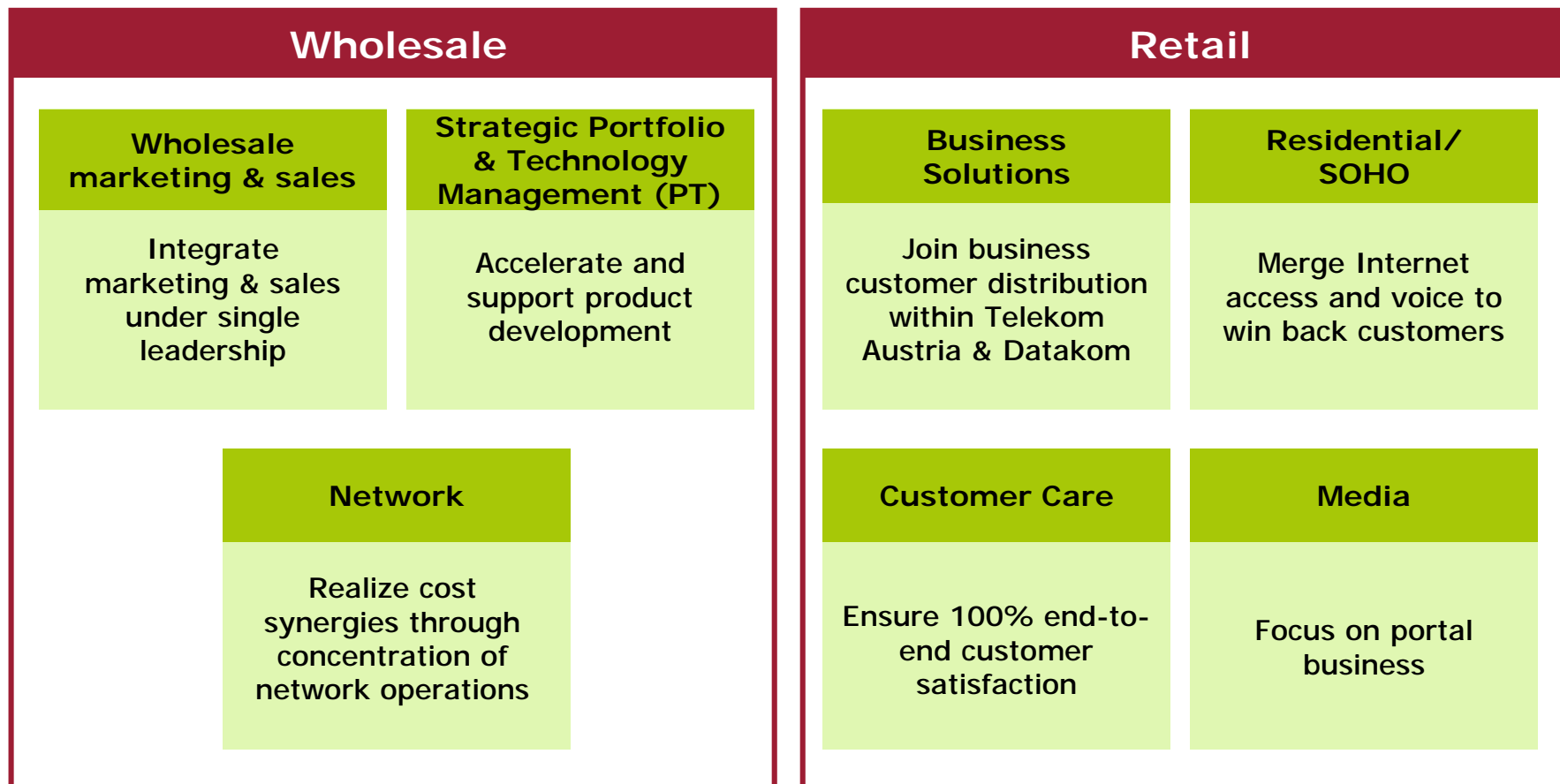
- Debt reduction through operating improvement and firm grip on capex
- Net decline of EUR 138million achieved, despite EUR 182.2million spent on Si.Mobil and GSM licenses
- Comfortable ratios:
 - Debt/equity: 131.3%
 - Net debt/EBITDA: 2.2

Outlook

Outlook for 2002

Fixed Line	<ul style="list-style-type: none"> • Concentration on further reduction of market share losses • Continuation of headcount reduction program • Netting of revenues and costs for transit calls lowers revenues and costs without impacting EBITDA
Data	<ul style="list-style-type: none"> • Integration of key account distribution to enlarge customer base for one-stop shop solutions is expected to increase share of high-margin revenues
Internet	<ul style="list-style-type: none"> • Rising customer base, especially in ADSL, drives access revenues • Concentration on portal and content business
Mobile	<ul style="list-style-type: none"> • Focus on high quality-customer base and lower SAC to combat further intensification of competition in Austria • Continuing growth opportunities in Croatia, acceleration of operating and financial improvement in Slovenia
Group	<ul style="list-style-type: none"> • Further cost cuts should lead to improved fixed line market position; lower mobile growth in Austria. Telekom Austria is aiming to achieve at least a minimal increase in total managed EBITDA and a further improvement in net result in spite of relatively flat total managed revenues

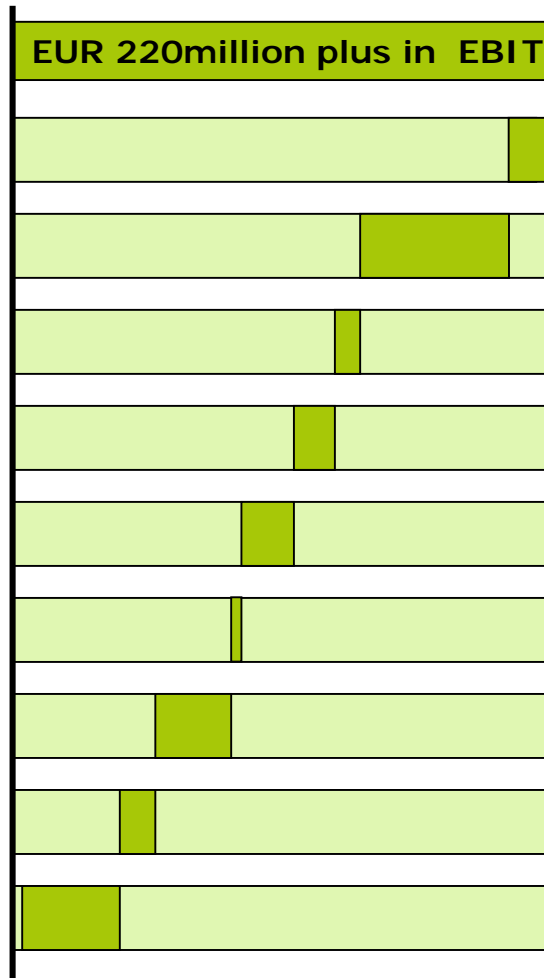
Reorganisation of Wireline Business



Wireline Initiative - WIN

- | Clear commitment, prioritization and supply of resources by management
- | Accelerated speed of implementation and internal communication
- | 11 initiatives to reach the operating targets
- | Organizational structure and responsibilities with key performance indicators defined

EBIT Contributions of WIN Initiatives



11 initiatives in EBIT improvement through WIN:

- è Stop market share loss
- è Change price perception
- è ADSL- and dial-up access campaign
- è Exploitation of wholesale data opportunities
- è Integrated business portfolio
- è Network cost efficiency
- è Service leadership in the customer process
- è Profitable media strategy
- è Capex - market orientation and prioritization
- è Other WIN initiatives and measurements:
 - | Regulatory freedom
 - | Strategic product management

Appendix

▶ 2001

▶ 2002

▶ 2003

▶ 2004

▶ 2005

▶ 2006

▶ 2007

▶ 2008

Telekom Austria Group

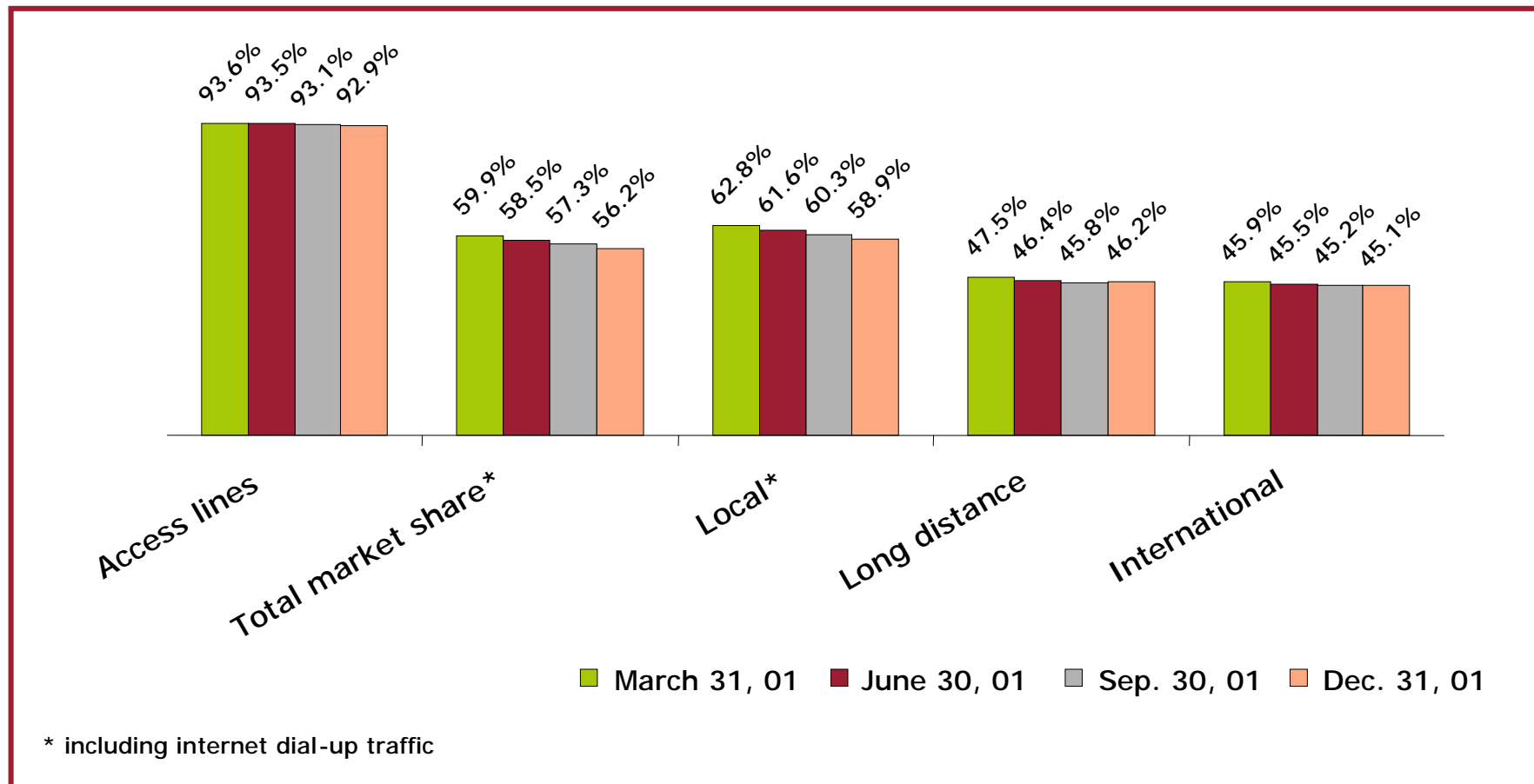
Fixed Line - Access Channels

(in thousands)	2001	2000	% change
PSTN access lines	2,759.8	2,929.1	-5.8%
Basic ISDN access lines	398.7	331.9	20.1%
Multi ISDN access lines	8.3	8.0	3.8%
Total access lines	3,166.8	3,269.0	-3.1%
of these ADSL access lines	100.6	38.5	161.3%
Total access channels	3,806.2	3,832.9	-0.7%

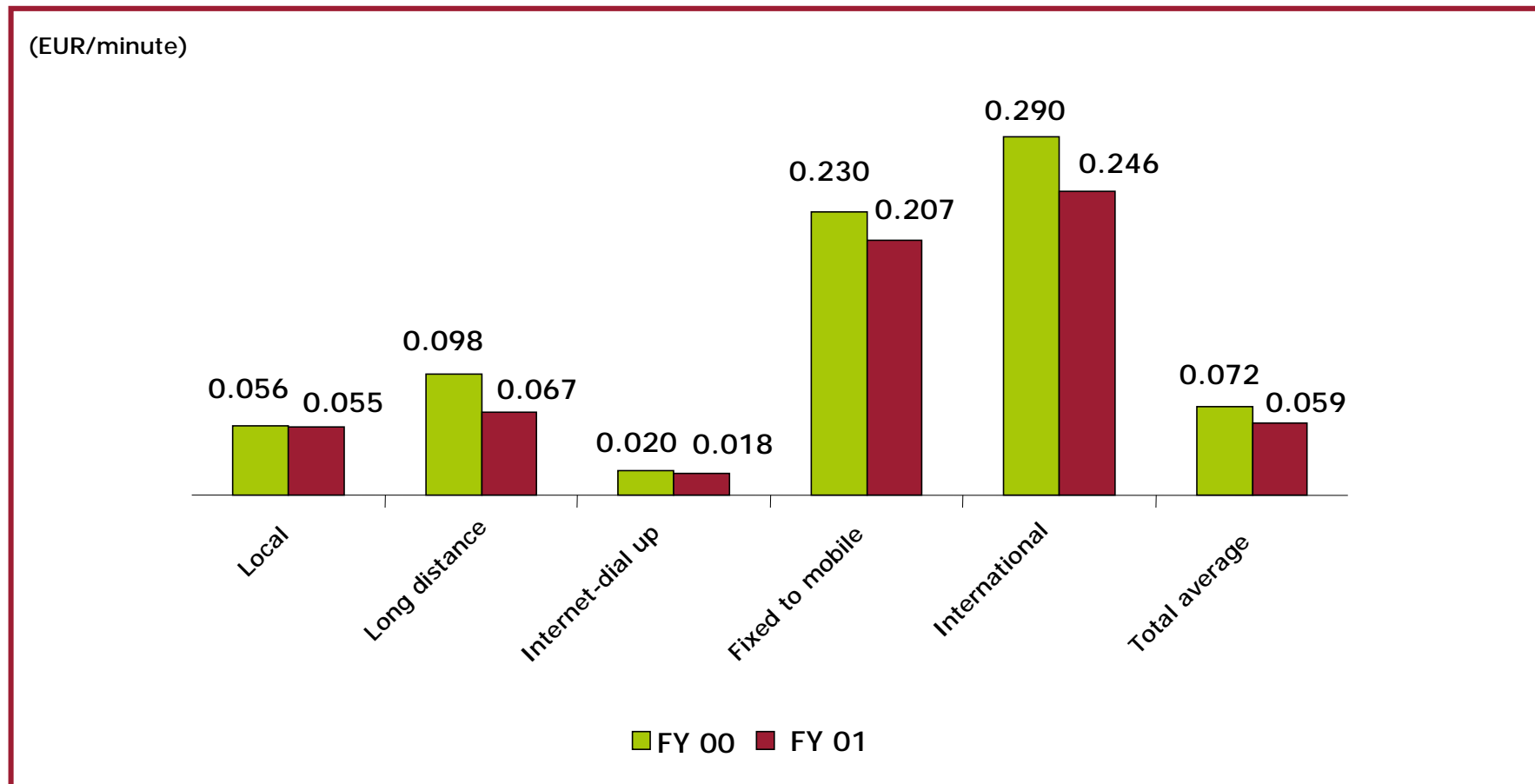
Fixed Line - Minutes

(in millions of minutes)	2001	2000	% Change
Local	4,335	6,227	-30.4%
National long distance	823	1,008	-18.4%
Fixed-to-mobile	830	941	-11.8%
International	476	507	-6.1%
Internet dial up	4,505	3,872	16.3%
Total fixed line minutes	10,969	12,555	-12.6%
Carrier services:			
Incoming international	1,090	1,305	-16.5%
Outgoing international	1,044	1,149	-9.1%

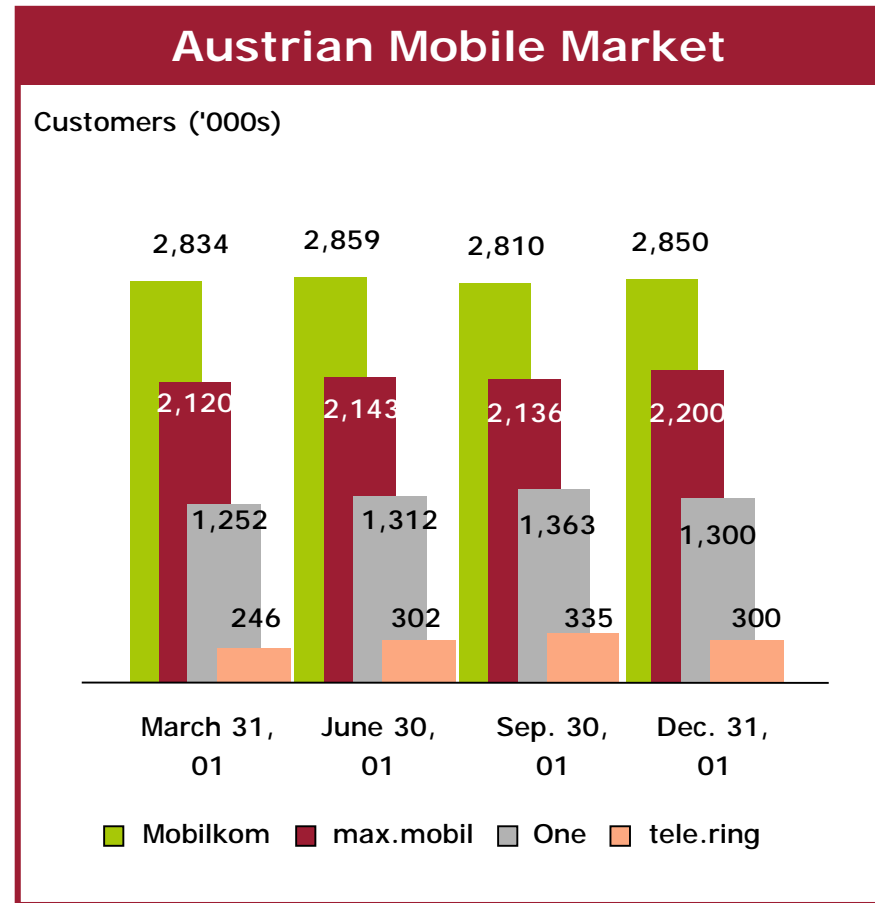
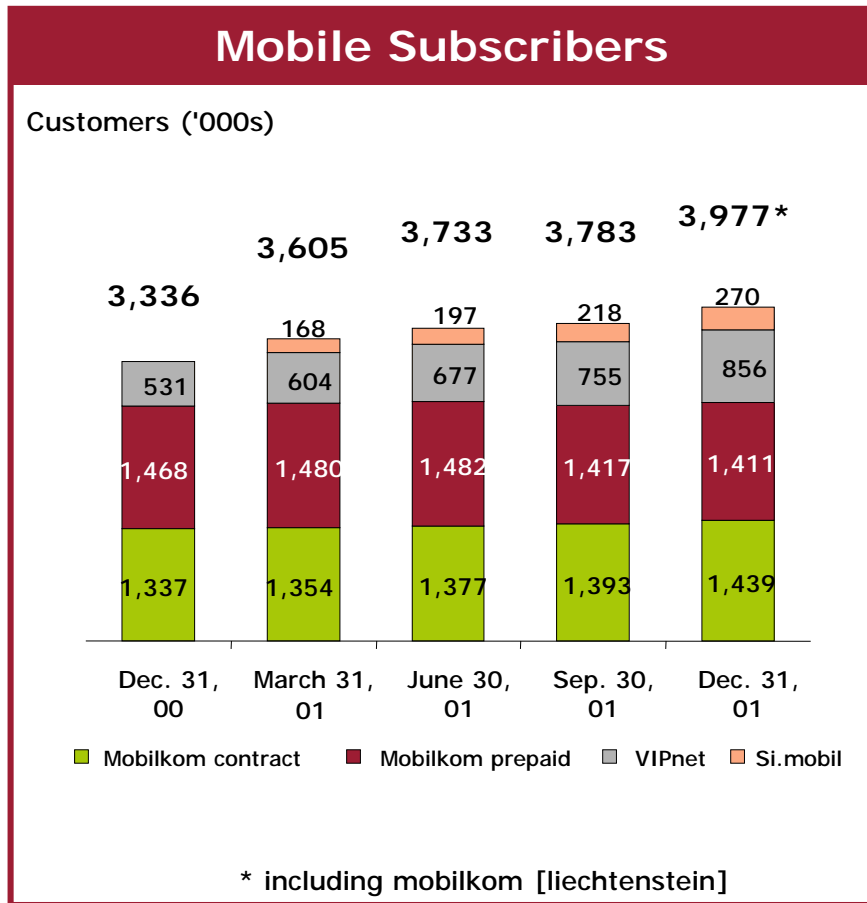
Fixed Line - Market Shares



Fixed Line - Average Tariffs



Mobilkom's Subscribers



Mobilkom's Subscribers

Customers ('000s)	Dec. 31, 2001	Dec. 31, 2000	% change
Austria			
Contract	1,439	1,337	7.6%
Prepaid	1,411	1,468	-3.9%
Total	2,850	2,805	1.6%
Croatia			
Contract	120	62	93.5%
Prepaid	736	469	56.9%
Total	856	531	61.2%
Slovenia			
Contract	97	-	
Prepaid	173	-	
Total	270	-	
Liechtenstein			
Total	1	-	
Total Group	3,977	3,336	19.2%

Mobilkom's Traffic Development

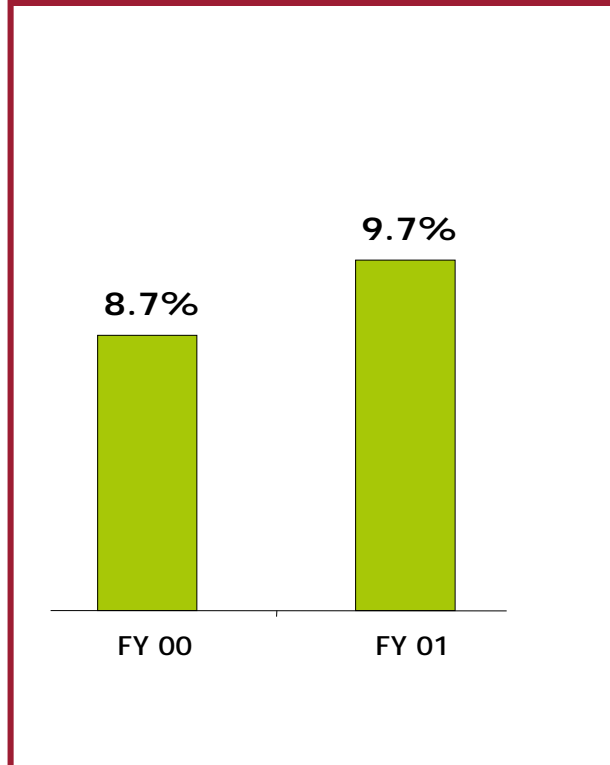
	FY 00	FY 01
Charged minutes (millions) *	3,189	3,708
Non charged minutes (millions) *	2,732	3,221
Average number of customers ('000s)	2,544	2,829
Minutes per customer per month - charged	104	109
non charged	90	95

* Rated MOUs of Mobilkom customers



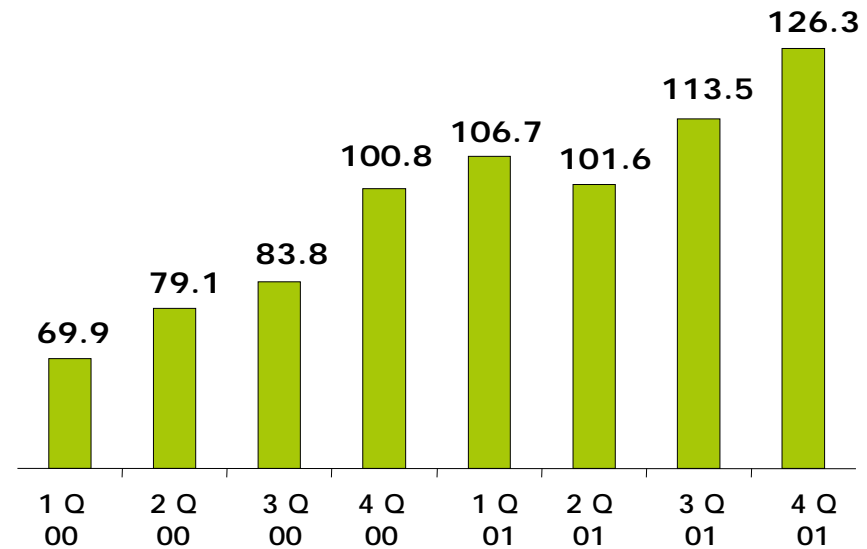
Mobilkom - Mobile Data

Data revenues as % of
airtime revenues

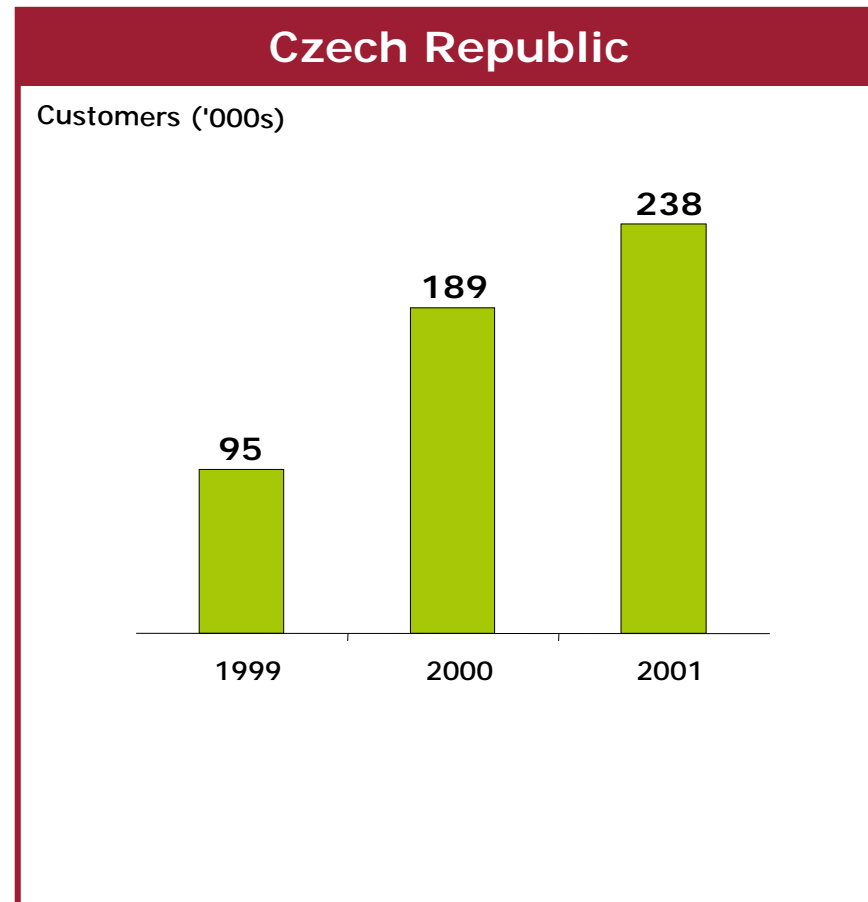
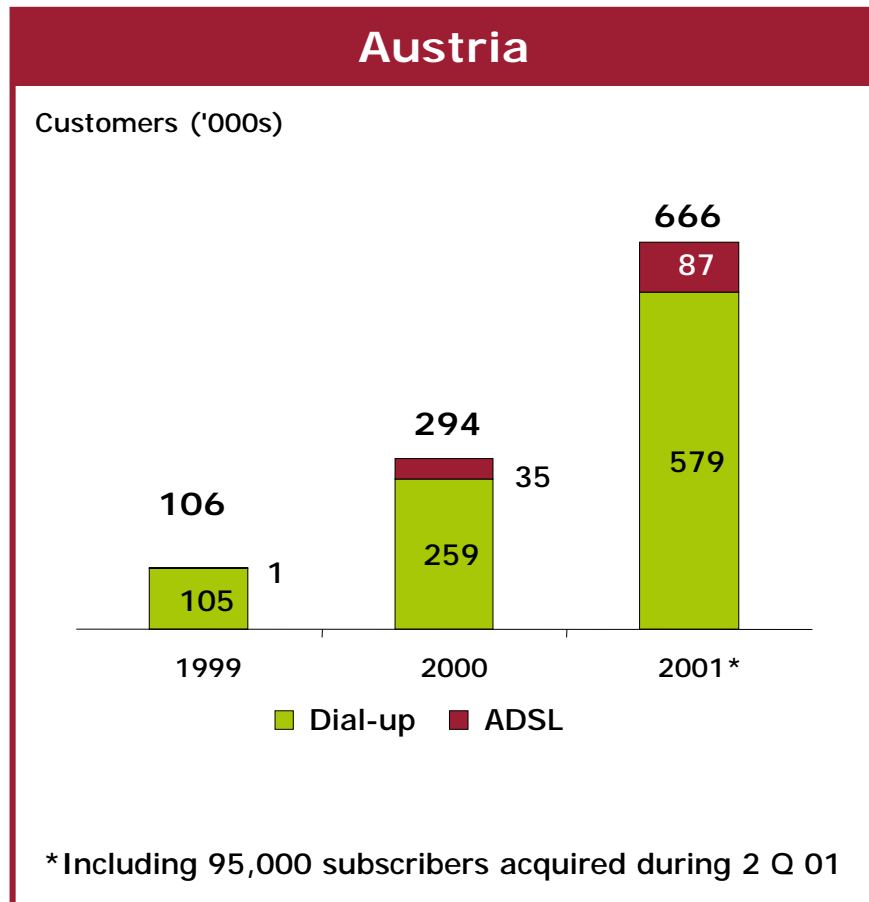


No. of SMS per Quarter

(million)



Internet Subscribers

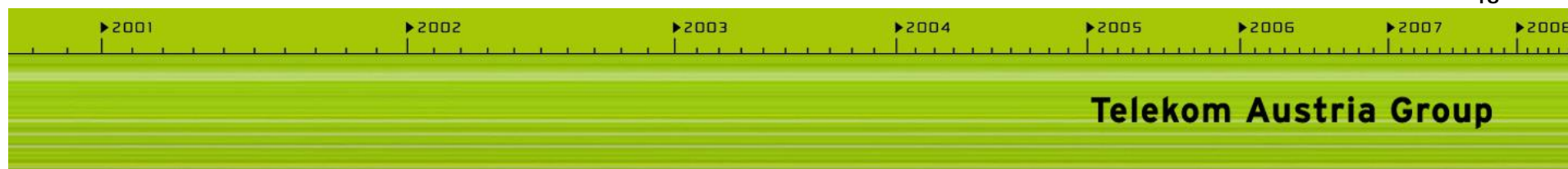


Headcount* Development

(average of period)	FY 01	FY 00	Change
Fixed Line*	13,088	14,939	-1,851
Mobile	3,251	2,520	731
Data	908	956	-48
Internet	302	145	157
Telekom Austria Group	17,549	18,560	-1,011
*including idle workforce	507	0	507

(end of period)	FY 01	FY 00	Change
Fixed Line*	11,903	14,375	-2,472
Mobile	3,438	2,768	670
Data	877	963	-86
Internet	368	195	173
Telekom Austria Group	16,586	18,301	-1,715
*including idle workforce	273	0	273

* = Full-time-equivalents



Fixed Line - Key Financial Data

(EUR million)	4 Q 01	4 Q 00	% change	FY 01	FY 00	% change
Operating revenues	594.5	650.3	-8.6%	2,456.7	2,654.8	-7.5%
Operat. results excl idle workforce costs:						
EBITDA	178.8	114.2	56.5%	869.0	572.2	51.9%
<i>EBITDA (adjusted)*</i>	173.2	159.9	8.3%	866.8	820.6	5.6%
EBIT	-48.1	-104.6	-54.0%	33.0	-284.5	-
<i>EBIT (adjusted)*</i>	-53.7	-58.9	-8.8%	30.8	-36.1	-
Costs for idle workforce	13.1	7.3	-	49.9	7.6	-
* Adjusted for early retirement costs	-5.6	45.7	-	-2.2	248.4	-

Fixed Line - Revenue Breakdown

(EUR million)	4 Q 01	4 Q 00	% change	FY 01	FY 00	% change
Traffic revenues	139.3	162.3	-14.2%	599.1	806.2	-25.7%
Monthly rental	159.7	163.0	-2.0%	635.5	655.4	-3.0%
Interconnection	151.0	148.4	1.8%	637.0	618.8	2.9%
Leased lines	67.6	76.4	-11.5%	256.6	227.7	12.7%
Equipment	25.9	24.1	7.5%	97.7	105.7	-7.6%
Other	51.1	76.1	-32.9%	230.8	241.0	-4.2%
Total fixed line operating revenues	594.6	650.3	-8.6%	2,456.7	2,654.8	-7.5%

Fixed Line - Expense Breakdown

(EUR million)	FY 01	FY 00	% change
Material expense	66.5	87.9	-24.3%
Employee costs	507.5	800.4	-36.6%
Depreciation and amortization	836.0	856.7	-2.4%
Interconnection	568.1	654.3	-13.2%
Repairs	129.7	126.0	2.9%
Services received	24.3	24.0	1.3%
Other	291.6	390.0	-25.2%
Total fixed line operating expenses	2,423.7	2,939.3	-17.5%

Mobile - Key Financial Data

(EUR million)	4 Q 01	4 Q 00	% change	FY 01	FY 00	% change
Operating revenues	441.4	384.4	14.8%	1,713.2	1,501.0	14.1%
EBITDA	110.7	95.0	16.5%	571.3	436.5	30.9%
EBIT	34.9	43.1	-19.0%	303.5	262.1	15.8%
Net income	28.3	27.5	2.8%	131.8	167.5	-21.3%

Mobile - Revenue Breakdown

(EUR million)	4 Q 01	4 Q 00	% change	FY 01	FY 00	% change
Traffic revenues	208.1	192.5	8.1%	853.3	721.3	18.3%
Monthly rental	63.9	62.4	2.4%	252.1	245.8	2.6%
Equipment	67.1	51.0	31.6%	181.0	187.5	-3.5%
Roaming	27.6	26.0	6.2%	147.8	113.7	30.0%
Interconnection	69.4	64.6	7.4%	274.3	234.7	16.9%
Other	7.2	4.0	80.0%	26.9	21.3	26.3%
Discounts	-1.8	-16.1	-88.8%	-22.2	-23.3	-4.7%
Total mobile operating communications revenues	441.5	384.4	14.9%	1,713.2	1,501.0	14.1%

Data - Key Financial Data

(EUR million)	4 Q 01	4 Q 00	% change	FY 01	FY 00	% change
Operating revenues	91.6	84.2	8.7%	330.2	312.8	5.5%
EBITDA	20.7	14.8	39.9%	54.7	57.4	-4.7%
<i>EBITDA (adjusted)*</i>	20.2	15.3	32.1%	54.5	62.2	-12.4%
EBIT	10.0	5.2	91.3%	19.4	24.4	-20.7%
<i>EBIT (adjusted)*</i>	9.5	5.7	65.9%	19.2	29.2	-34.4%
* Adjusted for early retirement costs	-0.5	0.5	-	-0.2	4.8	-

Internet - Key Financial Data

(EUR million)	4 Q 01	4 Q 00	% change	FY 01	FY 00	% change
Operating revenues	37.2	17.9	107.7%	99.5	61.1	62.8%
EBITDA	1.3	-10.4	-	-20.1	-5.4	273.0%
EBIT	-1.8	-11.7	-84.6%	-30.0	-7.3	311.0%

Operating Revenues by Segment

(EUR million)	4 Q 01	4 Q 00	FY 01	FY 00
Fixed line services	594.5	650.3	2,456.7	2,654.8
Data communications services	91.6	84.2	330.2	312.8
Internet	37.2	17.9	99.5	61.1
Intersegmental eliminations & other	-64.6	-55.2	-226.7	-214.3
Consolidated operating revenues	658.7	697.2	2,659.7	2,814.4
Mobile communications services	441.4	384.4	1,713.2	1,501.0
Intersegmental eliminations	-107.1	-102.9	-429.4	-418.2
Total managed operating revenues	993.0	978.7	3,943.5	3,897.2

EBITDA by Segment - Excluding Idle Workforce Costs

(EUR million)	4 Q 01	4 Q 00	FY 01	FY 00
Fixed line services	178.8	114.2	869.0	572.2
<i>Fixed line services (adjusted)*</i>	173.2	159.9	866.8	820.6
Data communications services	20.7	14.8	54.7	57.4
<i>Data com. services (adjusted)*</i>	20.2	15.3	54.5	62.2
Internet	1.3	-10.4	-20.1	-5.4
Intersegmental eliminations & other	0.0	0.1	0.2	0.1
Consolidated EBITDA	200.7	118.7	903.7	624.3
<i>Consolidated EBITDA (adjusted)*</i>	194.6	164.9	901.3	877.5
Mobile communications services	110.7	95.0	571.3	436.5
Intersegmental eliminations & other	-2.2	0.2	-2.0	0.1
Total managed EBITDA	309.2	213.8	1,472.8	1,060.9
<i>Total managed EBITDA (adjusted)*</i>	303.1	260.0	1,470.4	1,314.1
Consolidated EBITDA excluding idle workforce costs	200.7	118.7	903.7	624.3
Costs for idle workforce	-13.1	-7.3	-49.9	-7.6
Consolidated EBITDA	187.6	111.4	853.8	616.7
<i>* Adjusted for early retirement costs</i>	-6.1	46.2	-2.4	253.2

EBIT by Segment - Excluding Idle Workforce Costs

(EUR million)	4 Q 01	4 Q 00	FY 01	FY 00
Fixed line services	-48.1	-104.6	33.0	-284.5
<i>Fixed line services (adjusted)*</i>	-53.7	-58.9	30.8	-36.1
Data communications services	10.0	5.2	19.4	24.4
<i>Data com. services (adjusted)*</i>	9.5	5.7	19.2	29.2
Internet	-1.8	-11.7	-30.0	-7.3
Intersegmental eliminations & other	-134.1	-11.8	-167.8	-24.2
Consolidated EBIT	-174.1	-122.9	-145.5	-291.6
<i>Consolidated EBIT (adjusted)*</i>	<i>-180.2</i>	<i>-76.7</i>	<i>-147.9</i>	<i>-38.4</i>
Mobile communications services	34.9	43.1	303.5	262.1
Intersegmental eliminations & other	-2.0	0.1	-2.0	0.1
Total managed EBIT	-141.2	-79.7	156.0	-29.4
<i>Total managed EBIT (adjusted)*</i>	<i>-147.3</i>	<i>-33.5</i>	<i>153.6</i>	<i>223.8</i>
Consolidated EBIT excluding idle workforce costs	-174.1	-122.9	-145.5	-291.6
Costs for idle workforce	-13.1	-7.3	-49.9	-7.6
Consolidated EBIT	-187.2	-130.2	-195.4	-299.2
<i>* Adjusted for early retirement costs</i>	<i>-6.1</i>	<i>46.2</i>	<i>-2.4</i>	<i>253.2</i>

Idle Workforce & Early Retirement Costs

(EUR million)	4 Q 01	4 Q 00	FY 01	FY 00
Costs for idle workforce excluded in total managed EBITDA	13.1	7.3	49.9	7.6
Early retirement costs included in total managed EBITDA	-6.1	46.2	-2.4	253.2
there of:				
fixed line	-5.6	45.7	-2.2	248.4
data communications	-0.5	0.5	-0.2	4.8

Costs for idle workforce: expenses for employees who have been released or transferred from the work force as well as all cash settlements for civil servants who have agreed to leave with severance packages.

Early retirement costs: Accrued costs for early retirement programmes, which were finalized in 2000

Capital Expenditures*

(EUR million)	FY 01	FY 00	% change
Fixed Line	397.5	545.5	-27.1%
Data Communications	31.5	34.6	-9.0%
Internet	20.0	14.6	37.0%
Mobile Communications	363.2	323.1	12.4%
Telekom Austria Group	812.2	917.7	11.5%

* Additions to property, plant & equipment

Cash Flows - Telekom Austria Group

(EUR million)	Telekom Austria Consolidated			Mobilkom Austria Consolidated		
	FY 01	FY 00	%	FY 01	FY 00	%
Cash flow from operating activities	842.4	1007.7	-16.4%	683.0	388.0	76.0%
Cash used in investing activities	-453.2	-893.7	-49.3%	-574.0	-529.8	8.3%
Cash from (used in) financing activities	-380.7	-476.5	-20.1%	-134.8	107.2	-
Effect of exchange rate changes	0.2	0.1	-50.0%	-2.3	-0.9	155.6%
Net increase (decrease) in cash and cash equivalents	8.7	-362.4	-	-28.1	-35.5	-20.9%

Net Debt - Telekom Austria Group

(in EUR million)	Dec. 31, 00	Dec. 31, 01
Long-term debt	2,353.9	2,005.2
Short-term debt	946.0	978.1
- Cross border lease, included in s/t debt	-81.2	-87.5
+ Capital lease obligations	6.2	7.5
- Intercompany accounts with Mobilkom Austria	-199.7	-286.5
Cash and cash equivalents and short-term investments	-23.7	-34.9
Financial instruments, included in other assets	-47.6	-47.9
Net debt Telekom Austria	2,953.9	2,534.0
Long-term debt	430.8	668.0
Short-term debt	91.2	37.2
- Cross border lease, included in s/t debt	-18.6	-23.7
+ Capital lease obligations		7.0
Intercompany accounts with Telekom Austria		68.5
Cash and cash equivalents and short-term investments	-37.0	-8.9
Net debt Mobilkom Austria	466.4	748.1
Net debt of Telekom Austria Group	3,420.3	3,282.1
Shareholders' equity	2,603.6	2,500.4
Net debt/equity	131.4%	131.3%

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